

Cement

AKÇANSA

Through the merger of Akçimento and Çanakkale Çimento in 1996, Akçansa became the leading cement producer in Turkey. Akçansa is currently a Sabancı Holding and Heidelberg Cement joint venture.

Operating in the Marmara, Aegean and Black Sea regions of Turkey Akçansa has been producing cement and ready-mixed concrete at more than 25 ready mixed concrete plants under the Betonsa brand; it operates out of the Çatalca and Bursa aggregate quarries under the Agregasa brand.

The year 2007 was successful in terms of profitability and efficiency with record sales volumes, wider production and distribution network.

The acquisition of Ladik Çimento in Black Sea region, which expands the Company into a promising new geographical location, was completed by the end of April 2007. The new plant has achieved Akçansa's high standards in a very short period of integration, indicated by the highest production and sales volume reached to date.

After the completion of the capacity investment at its Çanakkale plant, Akçansa intends to become the major operator in the region. Annual clinker production by the Çanakkale plant will surge by 100%, increasing the total clinker production capacity to 6.5 million tons, the total cement production capacity to 9 million tons.

Akçansa meets 13% of Turkey's cement needs at global standards from environmentally friendly facilities. Emphasizing service quality, it utilizes state-of-the art technology to meet customer standards. Akçansa's total domestic cement and clinker sales rose by 21% to 4.9 million tons in 2007, while overall domestic and export sales reached 5.3 million tons. Total revenues were US\$ 535 million in 2007.

In parallel to the growing targets, new ready-mixed concrete and aggregate plants were added to the sales network. Continually extending its spectrum of special products in the field of ready-mixed concrete, Betonsa has managed to differentiate itself from its competitors by finding innovative special solutions for its customers.

Akçansa aims to achieve "premium quality in production and service" to fulfill the demand of both domestic and foreign customers and to compete on measures beyond price in a sector where it is hard to discern differences.

The Company's vision is to move beyond the boundaries and to achieve a sustainable growth. Its goal is to be Turkey's leading building materials company, playing a part in enriching the quality of life the society.

Akçansa's Büyükçekmece and Çanakkale cement plants are the first plants in Turkey to be awarded with the Ministry of Environment & Forestry R134-001 and R117-001 certificates which authorize the use of alternative fuel.

Akçansa's shares are listed on the Istanbul Stock Exchange with a free float of 20.6%.



ÇİMSA

Çimsa, established in 1972, has been producing special cement products, white cement, calcium aluminate cement and ready-mixed concretes and gray cement since 1975; it has become a leading manufacturer in Turkey and abroad.

The Company converted the Grinding and Packaging Facilities in Kayseri into a completely new clinker production plant with five-phase pre-heating technology and minimum power consumption in 2005.

Following the purchase of the Eskiflehir Cement Plant and Ankara Cement Grinding Facility for US\$ 175.5 million, Çimsa completed the modernization work of existing clinker production line and the installation of the second production line at Eskiflehir Cement Plant in 2007. The Company merged with Oysa and acquired their Niğde plant with a capacity of 400 thousand tons/year, with a total expenditure of US\$ 85 million, to increase annual clinker production capacity to 5.8 million tons in the same year.

Exporting to 35 countries, Çimsa is committed to be more active in international markets by expanding through its terminals in abroad.

Çimsa holds the EC Certificate, CE Mark and Kitemark quality certificates required to market cement products in EU member countries.

The Company entered the ready-mixed concretes segment in 1998 and currently provides services in Adana, Mersin, Kayseri, Antalya, Osmaniye, Kahramanmaraş, Nevşehir, Eskiflehir, Kütahya and Bilecik.

Çimsa aims for business excellence at the global level through its quality and environmental management and occupational health and safety systems. Furthermore, the Company took an important step toward protection of the environment by receiving an Alternative Fuel Usage Certificate.

As one of Turkey's most well-known brands in the cement industry, Çimsa continued the momentum of growth and business excellence it started on 2005 and will continue its efforts to create and sustain value for its shareholders.

The Company's annual turnover was US\$ 430 million in 2007; its shares are listed on the Istanbul Stock Exchange with a free float of 27.4%.